NEXT LEVEL LEAD GENERATION

CASE STUDY | LEAD GENERATION

KNOWTION USED ADVANCED ANALYTICS TO HELP SERPENTINI CHEVROLET OF WILLOUGHBY HILLS GAIN RICHER INSIGHTS AND GREATER RETURN THROUGH THEIR ADVERTISING AND CONSUMER DATA. KNOWTION WAS ABLE TO MAXIMIZE AD DOLLARS AND DIRECTLY INCREASE SALES TO THE HIGH VOLUME CAR DEALERSHIP.







THE ASK:

ANALYZE AD SPEND AND ENHANCE DIGITAL PRESENCE TO ENSURE GROWTH IN WEBSITE TRAFFIC AND SALES.

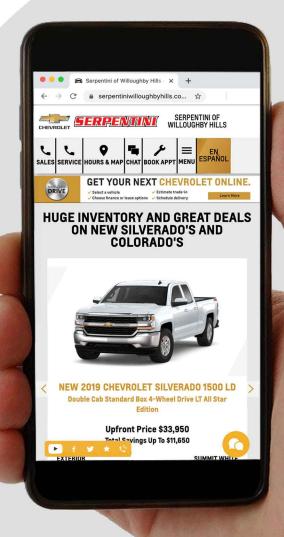


A QUICK TAKE:

BY DECONSTRUCTING THE DEALERSHIP'S ONLINE PRESENCE AND IMPLEMENTING GOOGLE ANALYTICS AND DATA STUDIO, KNOWTION:

CRAFTED CUSTOM DASHBOARDS MODIFIED
WEBSITE
SPEED &
TRANSITIONS

ANALYZED WEB & SOCIAL TRAFFIC IDENTIFIED
THE TOP
PERFORMING
AD SOURCES



TRACKING • OUR RESULTS:



WITHIN 45 DAYS





SESSIONS UP 98.49%

ALL TIME HIGH IN SALES PER MONTH.



USERS UP
597.89%
SIGNIFICANT INCREASE IN
ORGANIC WEB & SOCIAL

MEDIA TRAFFIC.